

Shared Service model with Cheshire West and Chester Council

Cost savings

- Efficiency time and resources – through eliminating duplication of activity and sharing costs across organisations
- Agility - the dedicated unit is able to respond quickly to changes and new demands as it is semi-autonomous
- Improving overall service opportunity to share learning, technology and innovation.

Potential Business Models

Exploration focused upon the most appropriate business models.

Model 1 – Would entail the established CW&C Trading Company to be the prime contractor holder and to then sub contract to Vivo – Wirral/Cheshire

Governance would involve WMBC setting up a board to run the sub company in addition to representation on the Trading Company board

Advantages – Ability to have decision making focus on Wirral services – reassurance for citizens and politicians

Model 2 - Wirral 'joins' CW&C Trading Company as a shareholder.

Advantages – Shared Service with established company/Economies of scale

Disadvantages - Disparity of operational balance would mean that Wirral would be a minority holder/decision maker

Model 1 was deemed to be the preferred business model between the two available. The evaluation of the shared services model in relation to feasibility showed that it was a potential option that could be pursued further

The Shared services option met the criteria for the business case:

- **Finance** – could achieve savings required
- **Strategic Direction** – enables shift from provider to commissioner
- **Cost/benefits** – shared cost savings/efficiencies
- **Legal Implications** – TUPE – less disruptive option for staff
- **Service delivery** – would enable improvements to service which leads to better outcomes for people
- **Sustainability** – could enable a stronger future together for both councils

